

**TECH4LIFE
ENTERPRISES**

**NEWSLETTER
MARCH 2020**



Tech4Life
Enterprises

‘Growing Innovations and Products’

INNOVATIONS FOR IMPACT



**PROVIDING STATE-OF-THE-ART TELEMEDICINE
AND POINT-OF-CARE SOLUTIONS**

**New Innovations, New Products and New Accreditations Help
Tech4Life Reach New Markets Around the World**

Proud to launch our New Range of Products at Arab Health 2020

Tech4Life is proud to extend its lead in providing high quality solutions to improve access and quality of care around the world. We exhibited a whole new range of products at Arab Health 2020, held in Dubai UAE from Jan 27-31, 2020. We extended our dominance in Digital Stethoscope to a variety of Non-Digital Stethoscopes in order to provide a quality experience to our clients at an affordable cost. Our range of Stethoscope now includes:

Choose the right *eSteth*
for your **Needs** and **Personality**



© FDA

eSteth Cardio



© FDA

eSteth Classic



© FDA

eSteth Classic-Paeds



©

eSteth Lite-Digital

eSteth Classic: A Cardiology standard, high quality double-headed stethoscope available in four colours.

eSteth Classic-Paeds: Specialized pediatric stethoscopes designed for neonatal and pediatric patients in attractive colours.

eSteth Cardio: High quality single-headed specialized stethoscope for your Cardiology experience.

eSteth Lite-Digital: State of the art digital stethoscope for enhancing your digital health experience.

Proud to launch our New Range of Products at Arab Health 2020

Tech4Life also launched a range of ground-breaking Telemedicine kits, called Sojros for completely integrated telemedicine experience in rural communities and disaster-hit areas. Three varieties of Sojros were launched:

Sojro Classic: Low-cost telemedicine kits for teleconsultations in rural locations and mobile clinics.

Sojro Plus: Specialized Telemedicine kits with state-of-the-art diagnostic equipment, including Cardiology examinations and teleconsultations.

Sojro Maternal: Revolutionary Telemedicine kit for saving maternal and child health, including dopplers and ultrasound devices.



eSteth gets Regulatory Approvals from CE, FDA and Health Canada



Tech4Life Enterprises has always thrived to provide the best quality medical product for its clients to improve the access to health care. In doing so, Tech4Life Enterprises has received FDA clearance and Health Canada Approval and CE Mark for the entire range of non-digital Stethoscopes (**eSteth Classic, eSteth Cardio, and eSteth Classic-Paeds**). Moreover, eSteth Lite-Digital has also received Coverage from German Regulatory Authority (GAA) for its CE Certification from LRQA.

Extending Networks to Egypt and Qatar

Soon after our successful experience at Arab Health 2020, Tech4Life Enterprises' Sales and Marketing team headed to Qatar and Egypt in search for distributors for our newly launched products. We had received a lot of attraction for our new Non-Digital eSteth stethoscope range and our Sojro Telemedicine kits in many countries, Qatar and Egypt being two examples.

Tech4Life strives for scalability by getting our products to those consumers and businesses in multiple medical device markets. As the population grows in Qatar, so does their healthcare system and market. Egypt tends to import their medical devices as they don't manufacture their equipment. With that in mind we had many eager to establish some distributors in both countries quickly.



With the support of the Trade Commissioners in these countries, and introductions made at Arab Health we are excited to find some distributors and bring our devices to the Qatari and Egyptian markets. If you are interested or would like to keep up-to-date on the progress of our search please email us at info@tech4lifeenterprises.com or subscribe to our newsletter at www.tech4lifeenterprises.com.

Implementation in Nairobi

Health Partners International Canada (HPIC) and Tech4Life Enterprises Canada Inc. have partnered together to start a Telemedicine project in an urban slum in Nairobi, Kenya. This pilot project is a part of HPIC's larger commitment to tackle Chronic Diseases in the developing world. The project is using Sojro mobile-telemedicine kits and MDConsults, which is a cloud-based telemedicine platform that can connect community-based health workers to physicians for health monitoring and immediate consultations.

The project aims to empower community health workers to assess patients right from their own homes. This will reduce travel costs, tackle prevention, and even bring healthcare to those who might otherwise never see a medical professional in their lives. We will be using MDConsults with our customized Sojro backpacks – an all-in-one telemedicine kit – so that while community health care workers are examining the patients, a doctor can be providing a diagnosis remotely.



Displaying Innovative Smart-Hb and NewPneu devices at the Global Digital Health Forum

Tech4Life and our partner, Sheridan College, displayed our innovative solutions at the AppyHour session, organized at the Global Digital Health Forum in Washington DC in Dec 2019. Tech4Life's patented Non-Invasive Hemoglobin Monitor (SmartHb), and Highly innovative Hub for diagnosing Childhood Pneumonia (NewPneu) were presented by Dr. Shariq Khoja (CEO-Tech4Life) and Warren Zajak (Researcher- Sheridan College). The devices were highly appreciated by the representatives from around the world, who also offered support in conducting trial and assisting with the implementation around the world.

To learn more about this pilot project, our eSteth Digital Lite stethoscope, MDConsults and/ or our Sojro kits, please subscribe to our newsletter at www.tech4lifeenterprises.com



Reviews from visitors at Arab Health 2020

“This is a great stethoscope, The Sounds are clear and especially the ear pieces are very comfortable and form a nice seal in your ear thus reducing background noise”.

Labeeb A Abdul (eSteth Classic Buyer)
Yemen

“The quality is great, the colour of the tubing and is very pretty looks even better in person, it looks beautiful in Navy blue and red”.

Dr. Waleed (eSteth Classic Buyer)
Oman

“I really like the complete range of stethoscope Digital and Non-Digital I am buying few of them and will surely show this to my team and I am really interested to work as partner or distributor for your range in my Country. The pricing is really good compare to other Products available in Markets along with the quality of Product and Sounds”.

Niamien (eSteth Classic & Cardio Buyer)
D'Ivory Coast

“I have Bought eSteth Paeds I really like the colors and quality of the sounds of the Product, I will suggest to my friends from medical field to buy as you have different range and colors available”.

Altaf Hussain (eSteth Classic-Paeds Buyer)

UAE

“I really like the quality of sound amplification and the mobile application is really a great add-on as it will help me in sharing the sounds with my fellow doctors with 2nd in 3rd opinion in some critical cases and this is also worth buying product”.

Dr. Abdirahman M. Nuh (eSteth Digital-Lite Buyer)

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*Redefining
Access to care*

Sojro

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